



AlphaLogix
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Sage SalesLogix Mobile

Release Overview for
Sage SalesLogix Mobile v5.5



sage



Overview of SalesLogix Mobile v5.5 Release

- SalesLogix Mobile v5.5 continues the focus on “making mobile easy” for both users and administrators.
- We recognise that a mobile solution needs to not just bring the right data to the user on a smartphone device, but it also needs to be seamless and highly manageable at the same time.
- The primary focus on SalesLogix Mobile v5.5 is on improving user management—ensuring that Sage SalesLogix Mobile users can be brought into the system, setup and configured quickly and error-free, and then deployed easily to the field with minimal manual effort or intervention by the user.
- The administration story can be best described as “cradle-to-grave” management support in the sense of getting mobile users started, guiding them smoothly along through their day-to-day usage, and if needed, removing both user access and customer data if the device was lost or if they leave the company or department.

Key Development Areas:

- **User Management:** Monitors and supports problem resolution by utilising views of the mobile user technical status details from the administrator console, and retrieving mobile device logs as needed for troubleshooting.
- **User Experience:** Eliminates user error, frustration, and manual steps involved with initial deployment and syncing large data sets to SalesLogix Mobile.
- **Location Awareness:** Allows BlackBerry users to map Contact and Account locations or get directions directly from SalesLogix Mobile and BlackBerry Maps.
- **Extending Information Access Beyond CRM:** Improves and extends mobile information access by enabling on-demand query to any S-Data supported Sage front-office or back-office solution.



Release Features and Benefits

Getting new mobile users up and running with Sage SalesLogix Mobile v5.5 is a painless, automated process. Not only can they be set up within seconds, but the entire rollout process is automated to ensure rapid, successful deployments—making it possible to expand the use of Sage SalesLogix on smartphones, without overextending your IT resources. Administration is simplified from the initial setup, to over-the-air deployment and upgrading, to on-going monitoring and problem resolution—all from a single console. Through immediate activation and fail proof data synchronisation, users can be interacting with your valuable CRM data in the field within minutes.

Streamlined Mobile Administration for Technical Ease

- **User Setup Wizard:** Simplifies and error-proofs the initial roll-out for tens to many hundreds of users utilising wizard-based user set-up with bulk import.
- **Group Management:** Groups clients into logical or virtual groups in order to automatically setup users in the system based on their Sage SalesLogix profile.
- **Over-the-Air Deployment:** Improves deployment of SalesLogix Mobile to user devices from the Administrator leveraging an over-the-air deployment using e-mail push.
- **Common Form Wizard:** Simplifies the developer experience around common development tasks such as bringing customisations from Sage SalesLogix over to SalesLogix Mobile, or customisations needed to meet mobile data requirements.

Visibility into System Requirements and Usage

Dashboard Enhancement

- **User Management Dashboard:** Acts as a command center console to manage and organise user configurations and user sync history, as well as remotely retrieves device logs for troubleshooting, and more.

Improved Device Management

- **Server and Client Upgrade Support:** Eases upgrading from SalesLogix Mobile version 5.0 onwards, preserving all Connector and Administrative settings in the process. Customisation preservation extends to both over-the-air and desktop sync.
- **Data Wipe for Windows Mobile:** Provides greater control over remote CRM data. Administrators can now remotely “wipe” data on Windows Mobile devices should the user lose permission to access CRM information.

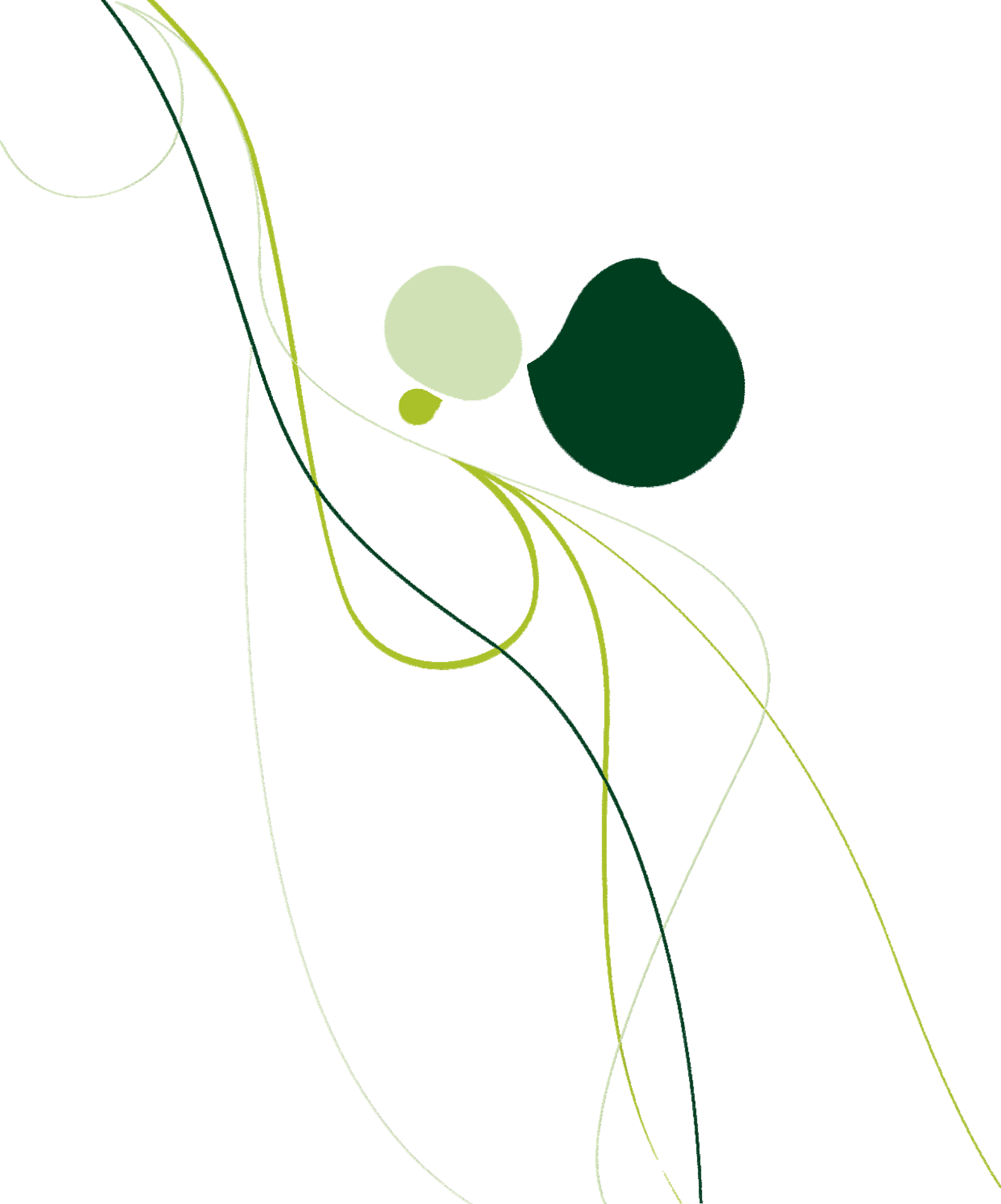
Empowering the Mobile User Experience

Synchronisation Improvement

- **Pause and Resume Sync:** Simplifies the experience of synchronising large datasets over a thin wire by giving the user the option to pause and resume their data sync at a later time, even if the connection is dropped, picking up where the sync left off rather than requiring a new sync to occur. In addition, users can stop AutoSync when traveling to areas with high roaming charges.
- **AutoSync for Windows Mobile:** Delivers “real-time” updating for Windows Mobile environments where updates occur automatically at a user-defined interval (similar to BlackBerry).

User Enhancements

- **Location Awareness:** Enhanced integration between SalesLogix Mobile and BlackBerry Maps to request location mapping from Account, Contact, Activity, and Opportunity screens.
- **Extended Data Support:** Improves and extends mobile information access to external data sources beyond Sage SalesLogix, such as Sage ERP systems.
- **BlackBerry Storm Support**



Address : Alphalogix Ltd 1 Ashweir Court Abbey Mill Tintern Chepstow NP16 6SE

Tel : 0845 257 3141 Email : enquiries@alphalogix.co.uk Website : www.alphalogix.co.uk



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